



I Want to Be a Contractor



CONTRACTOR VS PAINTER

Being a contractor means:

- Running a business
- Managing risk
- Pricing correctly
- Being accountable



WHAT YOU ACTUALLY NEED

- ABN
- Insurance
- Systems
- Pricing structure
- Documentation

Skill alone is not enough.

WHY MOST FAIL

- Underquoting
- Poor cashflow
- No systems
- No marketing

Hard work without structure leads to burnout.



PRICING PROPERLY

You must account for:

- Labour
- Materials
- Overheads
- Profit



If you don't —
you're working for free.

WINNING QUALITY WORK

- Professional quoting
- Clear communication
- Reliability
- Reputation

Good work attracts
good clients.



SCALING SAFELY

- Systems first
- Then people
- Then volume

Growth without
structure causes collapse.



HOW PBA SUPPORTS CONTRACTORS

PaintBusters Australia offers:

- ✔ Business systems
- ✔ Pricing models
- ✔ Ongoing support

👉 Build a real business —
not just a job.

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