

# THE PBA CONTRACTOR'S GUIDE TO SUCCESS

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# WHAT SUCCESS REALLY MEANS

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Success =

- ✓ Profit
- ✓ Stability
- ✓ Time freedom
- ✓ Reputation



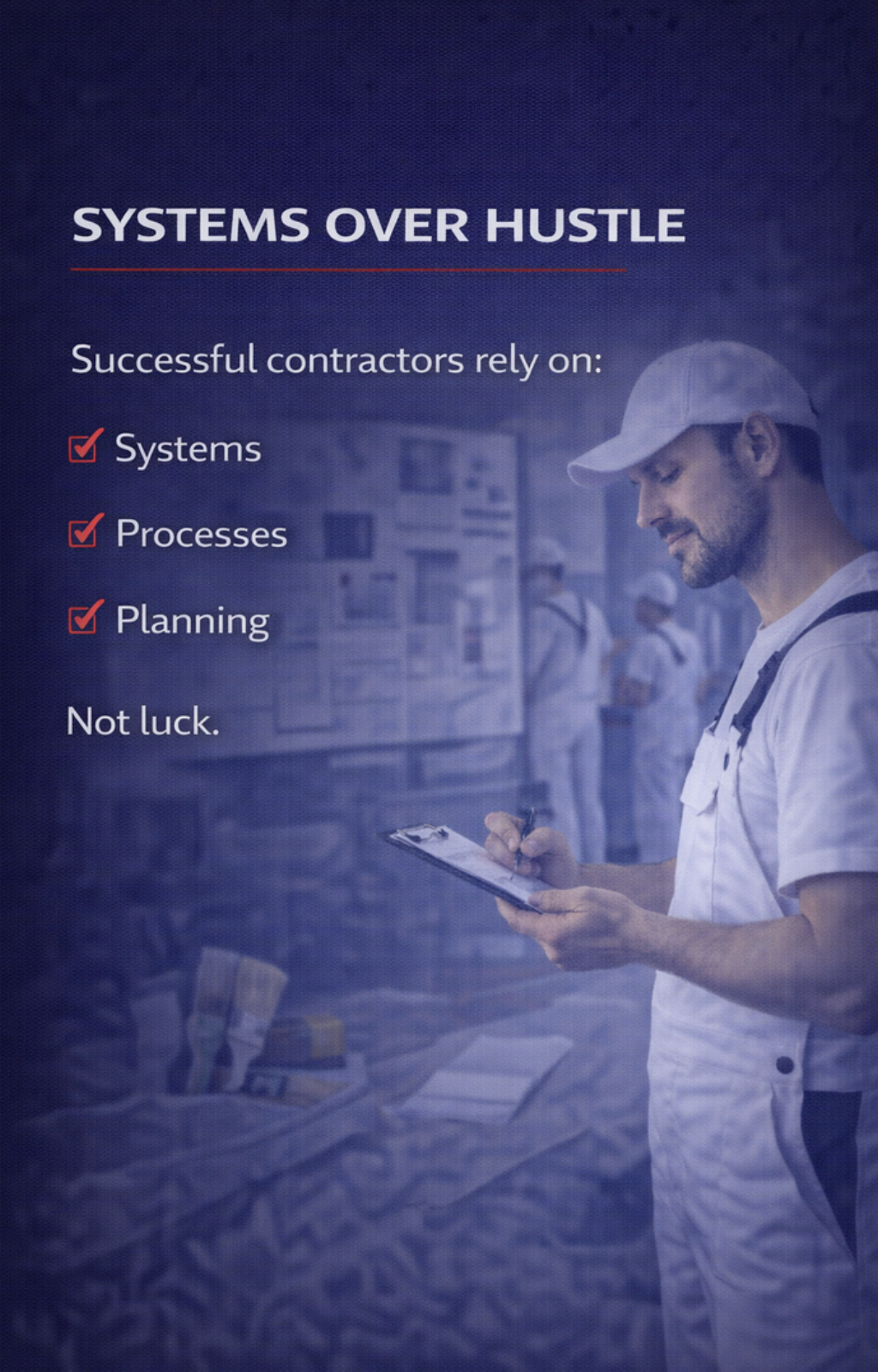
# SYSTEMS OVER HUSTLE

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Successful contractors rely on:

- ✓ Systems
- ✓ Processes
- ✓ Planning

Not luck.



# FINANCIAL CONTROL

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You must understand:

- Costs
- Margins
- Cashflow
- Profitability




Turnover is not profit

# MARKETING THAT WORKS

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- Reputation
- Referrals
- Professional image
- Consistency

Marketing starts with quality.

A photograph of two men shaking hands outdoors. The man on the right is wearing a white baseball cap, a white t-shirt, and white overalls with black straps. He is smiling and holding a clipboard with a checklist. The man on the left is wearing a light blue button-down shirt and is seen from the back/side. They are standing in front of a building with windows. The entire image has a dark blue overlay.

# RISK & COMPLIANCE

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- Insurance
- Safety
- Documentation
- Legal protection

No shortcuts here.



# SCALING PROPERLY

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- Systems first
- People second
- Growth third

Slow growth beats fast failure.



# THE PBA ADVANTAGE

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PaintBusters Australia provides:

- ✔ Systems
- ✔ Support
- ✔ Certification
- ✔ Industry credibility

👉 If you want to build a real painting business, start with PBA.



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